

WELCOME AND INTRODUCTIONS





Aims for this hour

- To meet one another
- To briefly share some of the learning so far from Connected London
- To introduce one of the frameworks we are using to support our thinking and work together





Recommendations Summary of engagement event

21st March, 2013



Recommendation 1:

Adopt a user focus to the work

Taking a human centred approach means that the outcomes are based on the best possible service for users.

Suggested activities:

- Research young people's interests/wants/needs
- Know where young people are; where they meet and what they do
- Seek out learners, teachers and school leaders who do not currently engage and listen to them
- Spend proper time with users and service providers to gain insights into existing provision
- Engage all staff AND and project-based in understanding young people's perspectives

Inspirational programme example:

"You can't expect young people to want to come to things – you need to bring it to them"

National Theatre Live Best of British theatre broadcas



Home Productions Venues & Booking

Press & Marketing



National Theatre Live is an initiative to broadcast live performances of the best of British theatre to cinemas around the world.

The example understands where people are, how they like to consume theatre and adapts to their needs.

New engagement of audiences





Recommendation 2:

(Only) invest in sustainable projects

Sustainable projects means that costs can be covered by the activities being run. There is not a dependency on external funding.

"We want to reach everybody but we now find that we need to charge a fee for some of our services and this has an effect on who can come. Some of the services have gone up from £20 to £70" **Participant**

Suggested activities:

- Explore new models of financing
- Stimulate and support schools to become more entrepreneurial in their cultural activities
- Broker new relationships with the private sector
- Map and exploit local assets
- Explore unused community assets and take a holistic approach to projects that have an impact in the economy
- Develop a new business model, making an income (social enterprise)

Inspirational programme example:

"Social enterprise and micro businesses to fund core activity"



Teach a Man to Fish encourages and supports education projects that generate sustainable livelihoods for young people across the developing world.

The example shows how a sustainable approach can be taken into consideration, exploring innovative funding models.

Innovative funding





Recommendation 3:

Develop innovative partnerships & partnerships for innovation

Reconfiguring relationships between schools, families, businesses and cultural partners can lead to the emergence of new services and pathways, using existing resources.

"AND have done amazing work already in facilitating stronger and meaningful connections" **Participant**

Suggested activities:

- Complete stakeholder and asset maps
- Work with schools to find out what would attract them to take part in new partnership arrangements
- Seek out and engage partners with skills you don't have
- Share resources to grow more
- Invest in real partner relationships, that go beyond 'funder-provider'

Inspirational programme example:

"Great for engaging kids with the locality in which they live"



Fiskars Model connects Fiskars elementary school and its activities to the surrounding community, making use of the resources of the community (e.g. the knowledge of the local artisans and artists).

The example shows how an innovative range of partners can help young people stay engaged in the community.

Innovative partnerships





Recommendation 4:

Explore Technology

Technology has the potential for building community, with the use of social media and new technology we can gain engagement, specially of the people born in the digital age.

"Technology is an innovative asset but can exclude certain people" **Participant**

Suggested activities:

- Decide you are going to build your capacity to use and advocate for the potential of technology
- Find a technology partner
- Locate learning and cultural organisations making great use of technology
- Seek investment in technology and support projects to do so too
- Broker sharing costs and resources to help stimulate the market

Inspirational programme example:

"Young people as assets and producers. It allows everyone to have equal voice through crowd sourcing"



Stock Yard Institute, SITE

SITE is an experiment in democratic opensource education. It is a community-based curriculum platform and online forum that focuses on improving the ways we think about teaching and learning.

The example shows how technology can allow a community to share resources.

Working with existing community capacity





Recommendation 5:

Rethink schools as the place for learning

Many schools are trapped in a paradigm of teaching and learning that isolates cultural education, rather than integrating it across curriculum subjects.

"Can a museum be a school? How can we engage family members with learning? Location can bring different people together" participant

Suggested activities

- Share examples from the horizon scan with schools; host workshops in local authorities and chains for school leaders
- Promote and model learner agency through cultural learning
- Free learning from schools, prioritise the development of learning opportunities in the community, into businesses, into virtual spaces and, of course into museums, galleries, studios, theatres etc.

Inspirational programme example:

"Technology allowing more fluid and adaptable teaching and learning"



Kuopio Cultural Paths program aims to familiarise young people with the cultural life of Kuopio, and to enhance their social, emotional and physical wellbeing. Each year, they 'trek' along a 'cultural path'.

The example shows a more experiential way of learning for students.

New ways of embedding art & culture in schools





Recommendation 6:

Challenge existing roles and hierarchies

Some of the most innovative examples in education a subversion of the traditional classroom-teacher-student model. Finding new ways to empower and engage students, families and friends to relationships allows for new assets and resources to emerge.

Suggested activities:

- Engage families, children and young adults in the design, delivery and evaluation of cultural learning
- Secure sponsorship for and support internships, apprenticeships and work placements in cultural organisations
- Promote young people's own creative and cultural achievements through exhibitions, concerts, productions

Inspirational programme example:

"Students replacing members of staff and learning by doing"



High School Explainers' Program, Exploratorium makes students part of the museum staff, giving them the important responsibility of being the museum's primary point of contact with visitors.

The example shows how young people can have a primary role in the delivery of services and running operations.

Working with existing community capacity





Possible candidates for the 'discover' phase

1. Conduct ethnographic research

Used extensively in service design, ethnography is a powerful qualitative research methodology where researchers observe and/or interact with users in their real-life environment.

- Identify who your audiences and users are
- Use tools and methods for better understanding
- Engage all staff in understanding users

2. Build capacity around technology

Digital technology can be an important tool for unlocking resources and assets in the community.

- Scope possible technology partners
- Explore inspiring existing examples that you could implement

3. Conduct a stakeholder analysis

Identify the individuals or groups that are likely to affect or be affected by your actions

- Understand who your potential partners are and how you might work together
- Identify and manage sources of resistance and opposition

4. Complete resource and asset mapping

Support projects to understand and evaluate accurately the resources of their organisation and the assets of their community, many of which will be untapped.

- Identify opportunities and threats
- Consider partnerships

New Insights	New Customers
New Suppliers	New Resources
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New Suppliers	New Resources
New Insights	New Customers
New Suppliers	New Resources
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New Suppliers	New Resources





CASE STUDY 1:

UBUDEHE

Community-led public projects in Rwanda

CASE STUDY 2:

PATIENT HOTELS

Spaces for rehabilitation in Sweden

CASE STUDY 3:

D.LIGHT

Solar-powered lamps for communities without electricity











New perspectives on challenges

• New knowledge generators: Non-consumers Other sectors Community as • New knowledge: consumer NEW New user CUSTOMERS INSIGHTS Reduce Users as NEW NEW co-producers Reuse RESOURCES SUPPLIERS New entrants • Recycle • Mini-tribes Sweat assets Digital technology

New perspectives on solutions



"RADICAL EFFICIENCY"

WELCOME AND INTRODUCTIONS





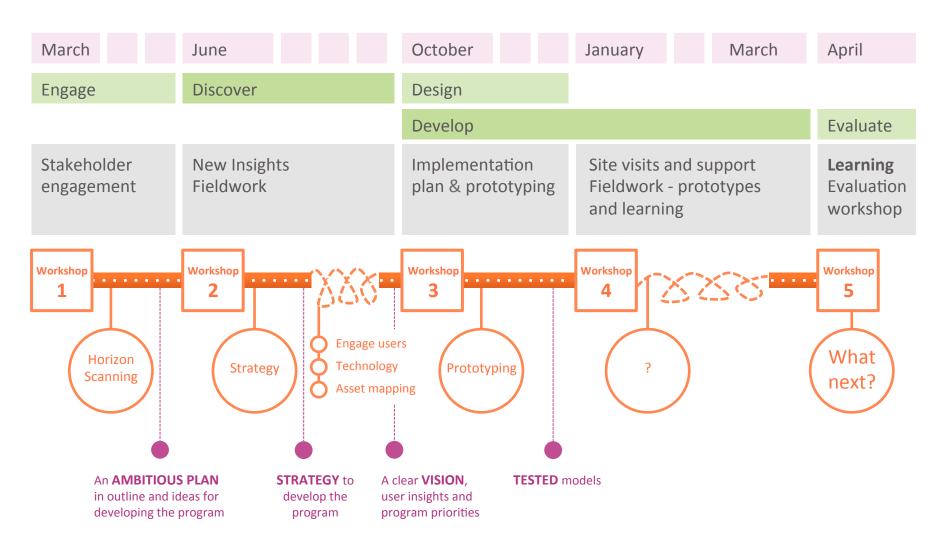
Objectives for the day

- To welcome new colleagues and their projects joining Connected London
- To work together as a community of practice on the 'big picture'; transforming cultural education in London over the next 2-3 years
- To engage with some activities and approaches that will drive and support innovation in the Connected London projects





Programme







Narrative

Where are we now

Updates from Ealing (Helen), Haringey (Deborah) and AND (Holly

Transforming cultural education – developing a road map

What are the essential elements to a transformation strategy?

Lunch

Practical workshops

1. Listening to others: planning meaningful user engagement

Then choose from:

- 2. Envisioning success: developing a powerful and engaging vision
- 3. Exploring strategic relationships: stakeholder mapping
- 4. Asset mapping: matching resources to goals



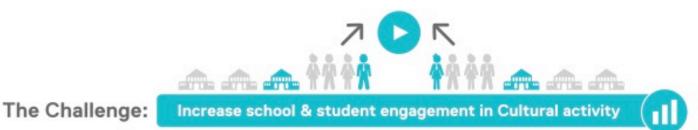


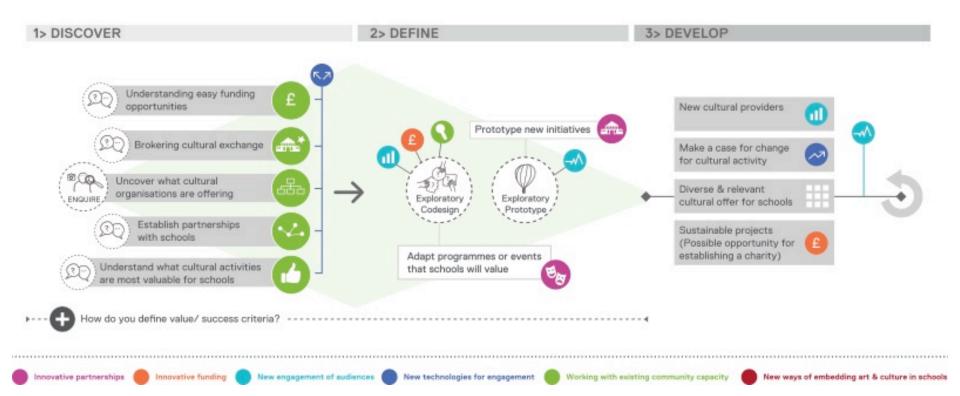
Where we are now: Ealing and Haringey





Ealing Music Partnership

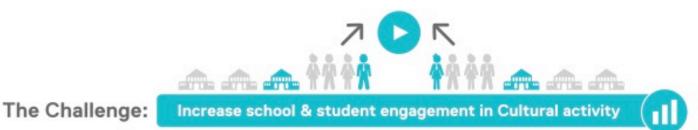


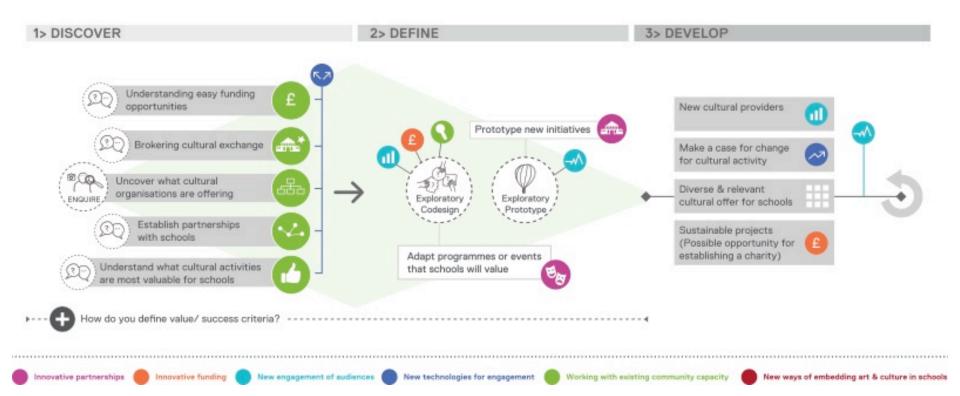






Ealing Music Partnership









Where we are now: AND Update





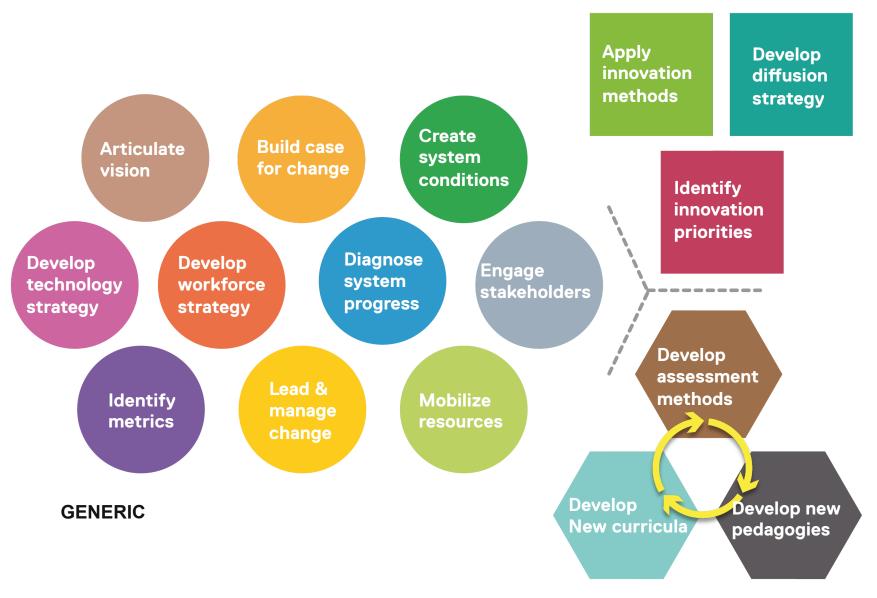
The big picture: transforming cultural education in London



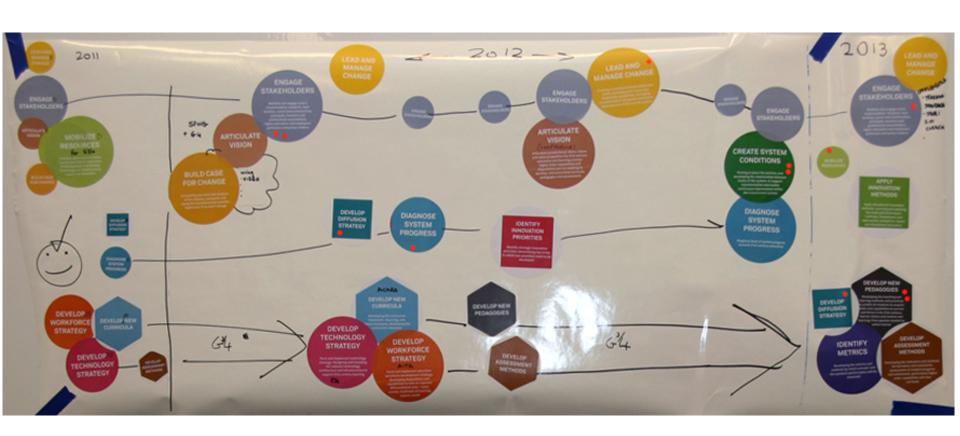


Essential elements

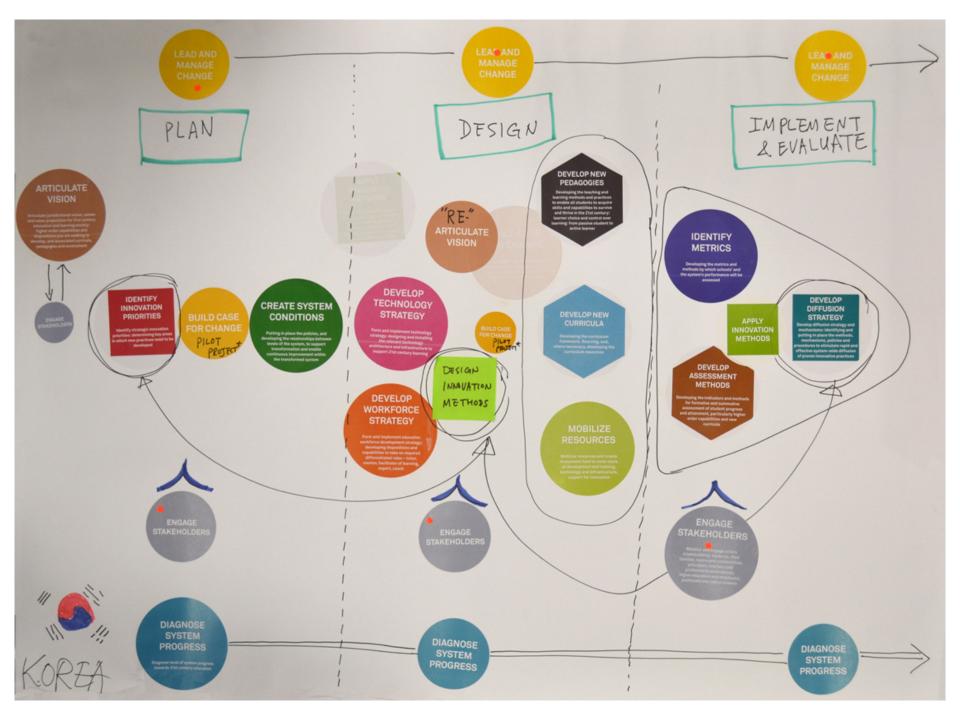
INNOVATION



EDUCATION







Lunch





Practical workshops

1. Listening to others: planning meaningful user engagement

Then choose from:

- 2. Envisioning success: developing a powerful and engaging vision
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